
Armando Fossi

Esperienza

Luiss Business School - SAA School of Management

Contract Lecturer for the Executive Master in Open Innovation & IP

Apr 2023 - Present

Rome, Turin.

University of Turin - WIPO Academy

Contract Lecturer in Open Innovation

Apr 2023 - Present

Turin

Ditra Software Srl

Co-founder & CEO

July 2022 - Present

Rome, Turin, New York.

Coleman Research

Senior Business Development and Strategy Consultant

July 2022 - Present

New York

Res Excelsa - Pharmaceutical Consultancy Company specialized in Pharmaceutical Market Access

Co-Founder and Director Business Development and Strategy

January 2019 - December 2021 (3 years)

Rome

MySolution - Cesi Multimedia

Author - Company area

January 2017 - December 2020 (4 years)

Rome

Skillpharma

Member of the Supervisory Committee and Director Business Development and Strategy

July 2017 - June 2020 (3 years)

Rome

ROI

Lecturer in Management

January 2018 - December 2018 (1 year)

Rome

Studio Commercialisti e Avvocati - Valore Associati

Associate - Business Development Operations

January 2017 - December 2018 (2 years)

Rome

Euroconference

Author - Company area

January 2017 - December 2017 (1 year)

Rome

Stealth Startup

Junior Business Development and Strategy Manager

June 2015 - December 2016 (1 year 7 months)

New York

Syncsort

Junior Business Development - Summer Internship

June 2013 - August 2013 (3 months)

Upper Saddle River, New Jersey, United States of America

Istruzione

LUISS Business School

Executive Master in Open Innovation & Intellectual Property (2020 - 2021)

SAA - School of Management, University of Turin

Executive Master in Open Innovation & Intellectual Property (2020 - 2021)

Market Access Academy

Specialization course in MANAGEMENT OF THE CORPORATE BUDGET for Pharmaceutical Companies: Regulatory, legal and financial implications · (2019 - 2020)

About Pharma Academy

Specialization course in Market Access for the Life Science · (2019 - 2019)

About Pharma Academy

Specialization course in Market Access for the Medical Devices · (2018 - 2018)

Luiss Guido Carli University

Master's degree, Business Administration
2013 - 2015

Faculty of Economics and Business Sciences of Benevento

Bachelor of Business Administration - BBA, Business / economic managerial
2009 - 2013

Certificazioni

Chartered Accountant

Supervisory body member of AODV 231

Member of Italian Association of Internal Auditor

Livello C1_Certificazione Trinity Colloge

Livello B2_Certificazione conseguita presso British School: Pearson Level 3